

Key Largo Wastewater Treatment District
Board of Commissioners Meeting
Agenda Item Summary

Meeting Date:
September 15, 2026

Agenda Item Number: G-1

Action Required:
Yes

Department:
General Manager

Sponsor:
Peter Rosasco

Subject:
KLWTD 457B Retirement Fund

Summary:

Staff is recommending moving the District's 457B Plan from NWPS to Equitable Retirement Plan Services.

<u>Reviewed / Approved</u>	<u>Financial Impact</u>	<u>Attachments</u>
Operations: _____	\$	1. Equitable Power Point Presentation
Administration: _____		
Finance: _____	Funding Source:	
District Counsel: _____	N/A	
District Clerk: _____	Budgeted:	
Engineering: _____	N/A	

Approved By:  Date: 9-10-26
General Manager

Working Together to Make Retirement Simple



EQUITABLE

Prepared for: Key Largo Wastewater
Treatment District

August 2026

Meet the team



Steven Leatherman
Financial professional

- Provides seamless coordination for conversion to our 401(k).
- Local resource.
- Coordinates all pre-/post-sales activities.
- Financial planning resources.
- Ongoing employee enrollment and education.
- Ensures all participants are enrolled prior to asset transfer and provides confirmations.



**Retirement plan
account manager**

- A single point of contact.
- Dedicated client service teams for plan sponsors and participants to meet daily expectations and needs of the plan sponsor.
- 24-hour response time, same-day service on contributions and distribution processing.
- Available between 8:30 a.m.–7 p.m. ET (Monday–Thursday) and 8:30 a.m.–5 p.m. ET (Friday).
- U.S.-based customer service center in Syracuse, NY.



Jim Davis
Retirement plan consultant

- Works closely with you on plan sponsor needs and ongoing support.
- More than 20 years of experience.
- Onsite enrollment meetings.
- Assists with developing programs to increase employee engagement, plan participation.
- Assists your financial professional in providing a customized annual plan health review.

What is most important to you?



- Strategic and effective education



- Engage all employees



- Increase participation



- Rollover specialists



- Holistic financial education methodology



- Plan administration and support



- Expertise in 457 Gov't Market



- Stress free transition



- Competitive value



- Personal & consistent service

Addressing your needs



**Product
Enhancements**



Cost Savings



Fee Transparency



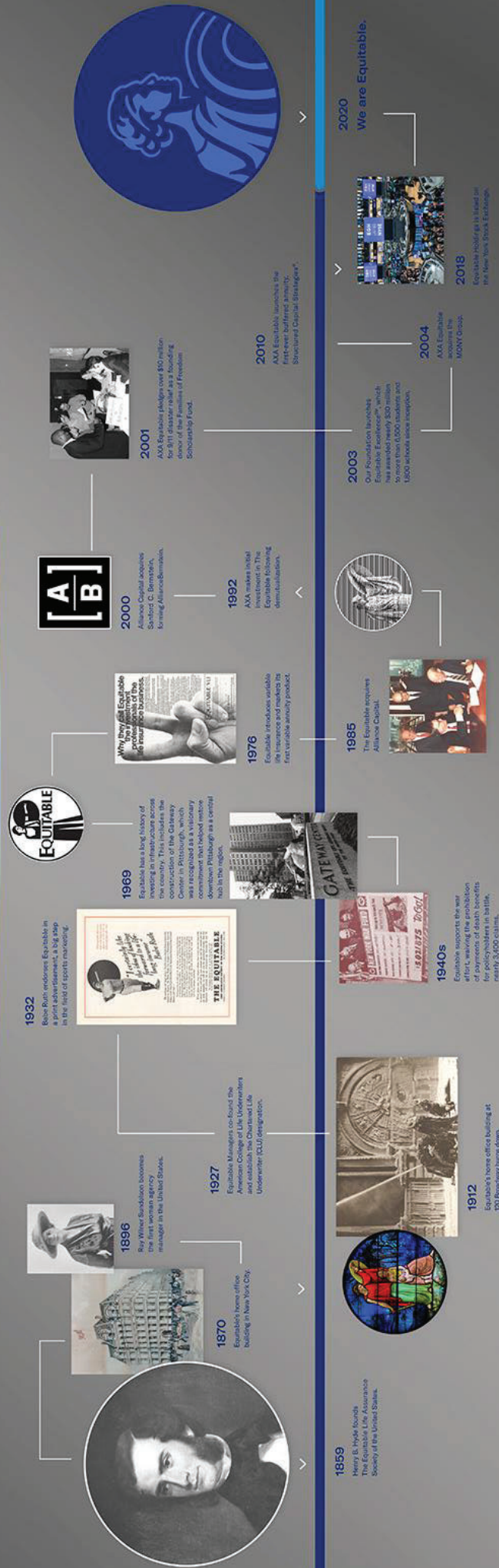
**Comprehensive
Participant Education**



**Best-in-Class
Investment Options**

Our History

Equitable through the ages



Why Equitable?

Experience, Proven Results, & Technology

More than

6 decades
of experience

More than

1m
participants

Ranked Top 5
Gov't 457 Plans

\$42b
in AUM

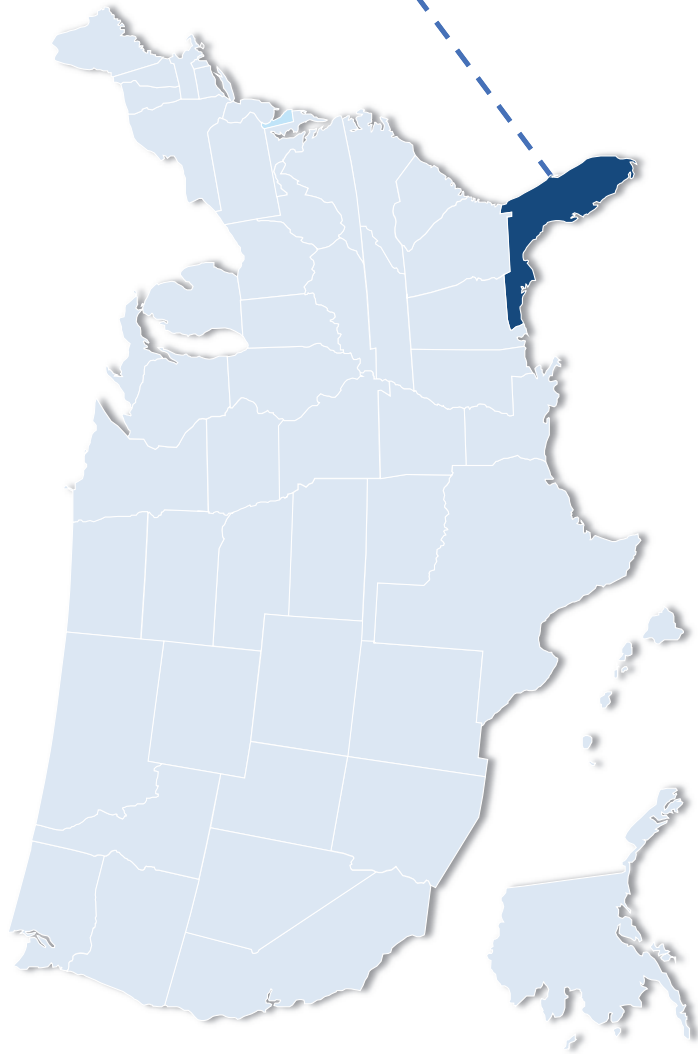
A track record of client
satisfaction

96% **satisfaction**
among clients

#1

in K-12 market for **participants** serving **804,708**
in K-12 market for **annual contributions** of **\$1.7 billion**
in K-12 market for **assets** with **\$31 billion**

Our Footprint



Equitable's Florida Footprint





Personalized Guidance

Value of a financial professional

Advisors lead to increased propensity to save and higher investment returns

Higher balances

More savings for retirement



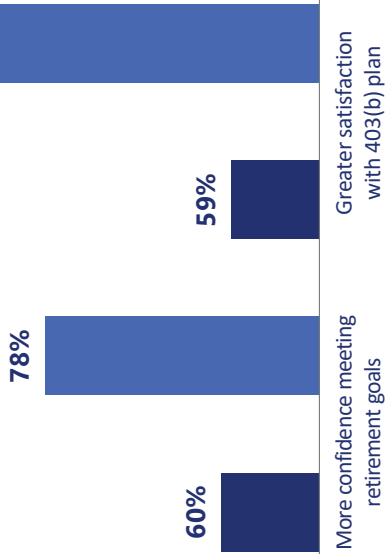
Higher contributions

Mean annual contribution

\$9,003 with a financial professional

\$5,256 without a financial professional

Greater satisfaction



Source: Equitable, "The value of the advisor: The impact of advisors on financial outcomes among K-12 educators," 2022.



Employee Experience & Education

Participant online enrollment options

Quick enroll

Contribution Rate
How much of your salary would you like to invest each pay period?
Roth is not available through Quick Enroll. Choose your **pre-tax** percentage:

8%	10%	12%
per paycheck, pretax	per paycheck, pretax	per paycheck, pretax

Select a minimum rate:

Quick Enroll is intended to capture an employee's desired pretax salary deferral percentage to enroll them in their plan in less than 1 minute.

Online enrollment Wizard

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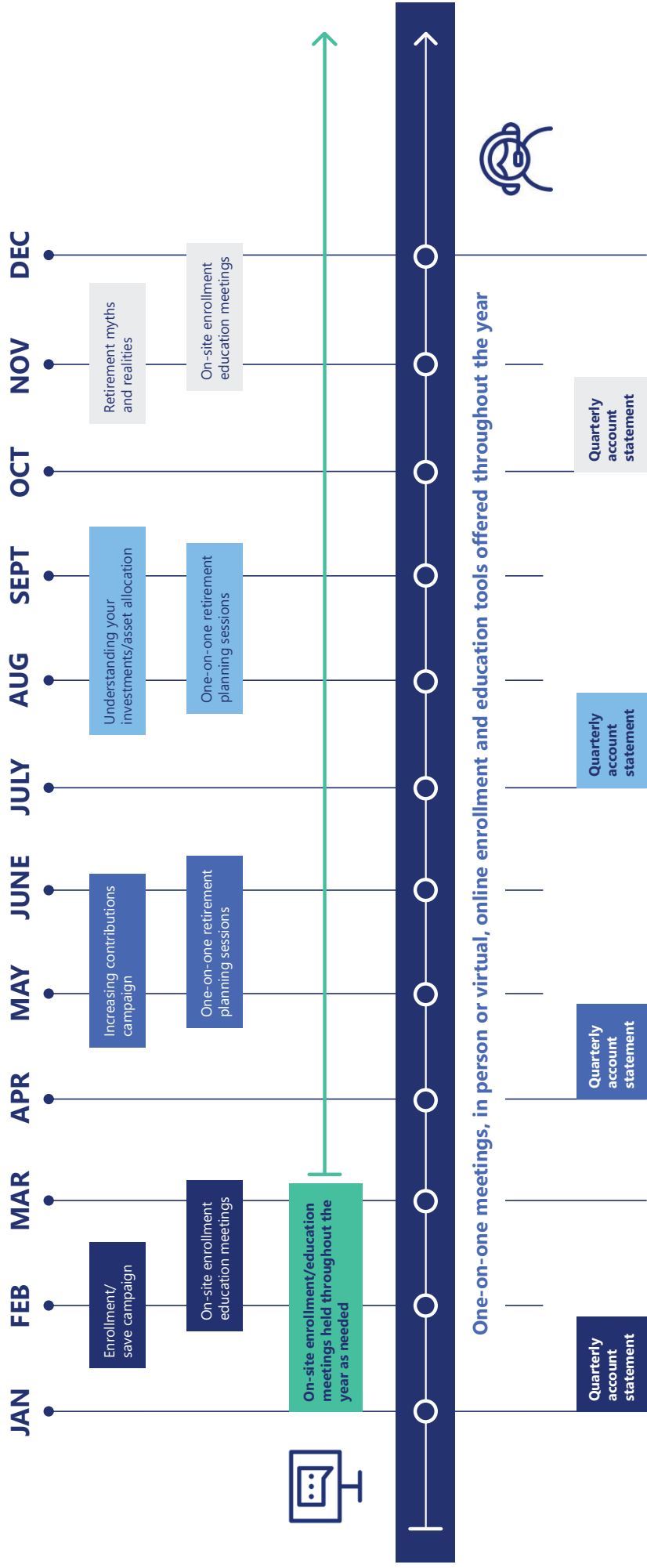
1. Select your plan
2. Review your plan
3. Review your contributions
4. Review your investments
5. Review your beneficiary information
6. Review your contact information

What age would you like to select?

What percentage of current income would you like to get at retirement?

The online enrollment **Wizard** is a step-by-step online enrollment that walks an employee through four steps to gather required account information, add beneficiaries, and review available investments and contribution calculations to help them reach their retirement savings goals.

Keeping your employees on track for a secure retirement



In-person and virtual enrollment and financial wellness seminars focused on:

Financial fundamentals

- Millennials
- Gen Xers
- Preparing for retirement
- Managing your account
- Retirement myths and realities
- Understanding investments
- Asset allocation

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Preparing for
your retirement

Make sure your retirement is ready

March 30, 2021

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The millennial
generation plan

Building solutions and leveling opportunities

Presented by: Mr. Jeff Thompson
Investment and Financial Advisor
March 30, 2021

How much more will you need because of taxes?

Saving more pretax can help you get the income you need, once you retire

Pretax vs. taxable account

How much more will you need because of taxes?

Saving more pretax can help you get the income you need, once you retire

Pretax vs. taxable account

How much more will you need because of taxes?

Saving more pretax can help you get the income you need, once you retire

Pretax vs. taxable account

Worksheet #1:

Good Score: 100%

- 1. A good score means the value and change
- 2. The score is based on your ability
- 3. Current situation
- 4. Understand how credit scores are determined
- 5. Monitor and improve your score

Worksheet #1:

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Worksheet #1:

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Education tools



Retirement income calculator

Support

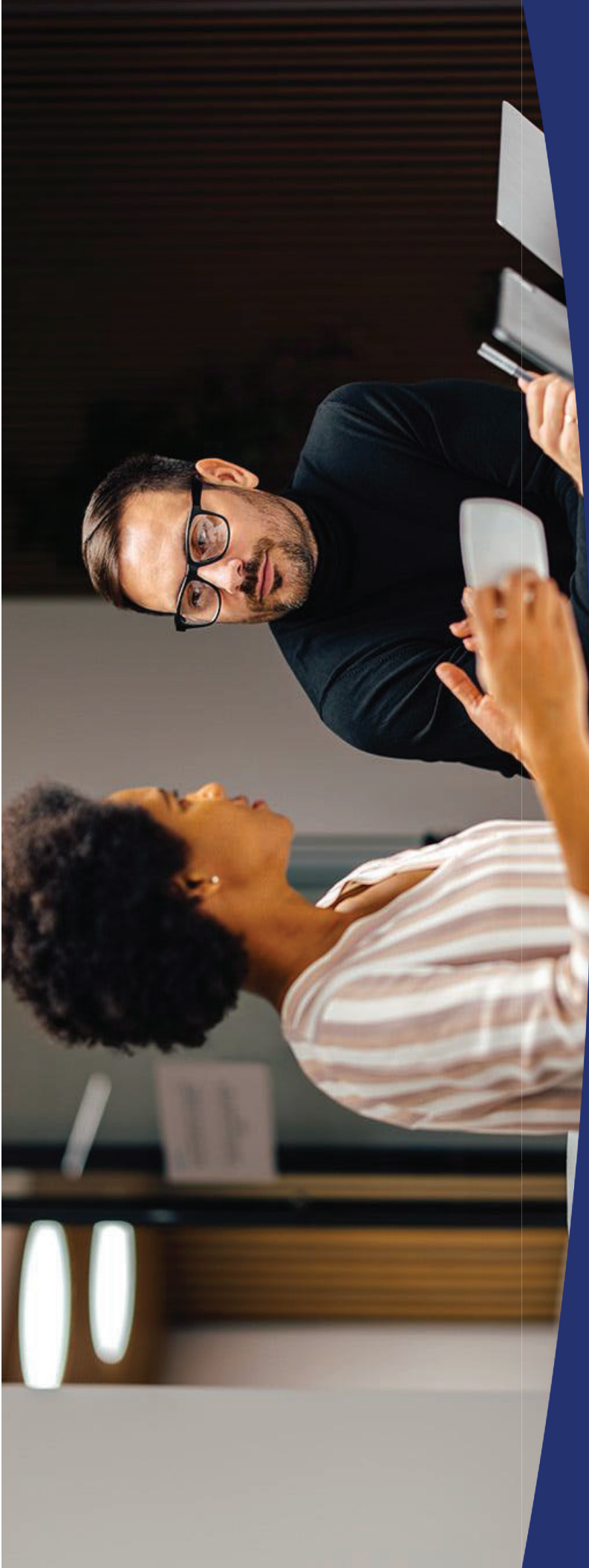
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Q

I am years old and earn \$ a year.

I have saved \$ for retirement and contribute \$ every month.

Get your evaluation



Broad Selection of Investment Options

Over 15,000 investment options for selection

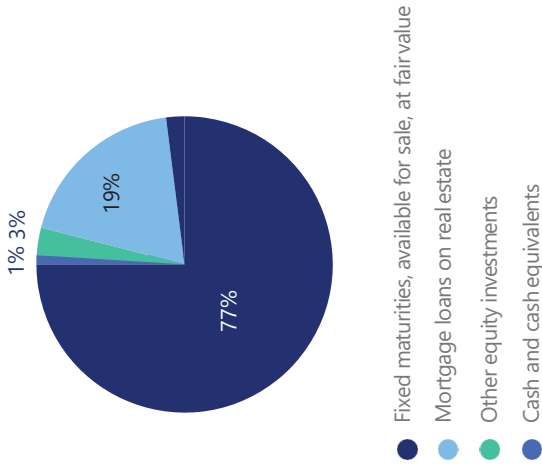


Alliance Bernstein is an affiliated company. All others are unaffiliated.

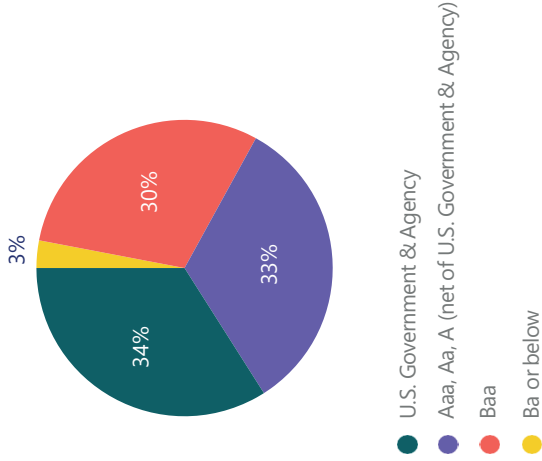


Equitable General Account

Investment asset breakdown^{8,9}



Total fixed maturities credit rating breakdown^{9,10}



Current Equitable financial strength ratings

Rating agency	Current rating	Relative ranking	Meaning of category
A.M. Best	A	3 rd highest of 15	"Excellent"
Moody's	A2	6 th highest of 21	"Good"
Standard & Poor's	A+	5 th highest of 20	"Strong"

Fixed account

2.0%

8 Net of Policy Loans, Trading Securities and other invested assets.
9 From Equitable June 30, 2018 Q Report filed with the SEC. Available at sec.gov/edgar/searchedgar/companysearch.html.
10 Total of Public and Private Fixed Maturities at Amortized Cost



Competitive costs and extraordinary value

Key Largo Wastewater Treatment District

Proposed Plan Pricing

	Asset-based	Per Participant	Advisor Fee
457 Plan Services	0.05%	None	0.32%



Fee summary: Core Plus Investment mapping



*Based on \$3,403,493 of plan assets
**Included in investment fund expense
For use with plan sponsors only. Not for use with, or distribution to, current or future plan participants.

Key Largo Wastewater Treatment District 457(b) Plan Summary

36 Participants
ERV 0/Unbundled
Investment Performance as of June 30, 2026



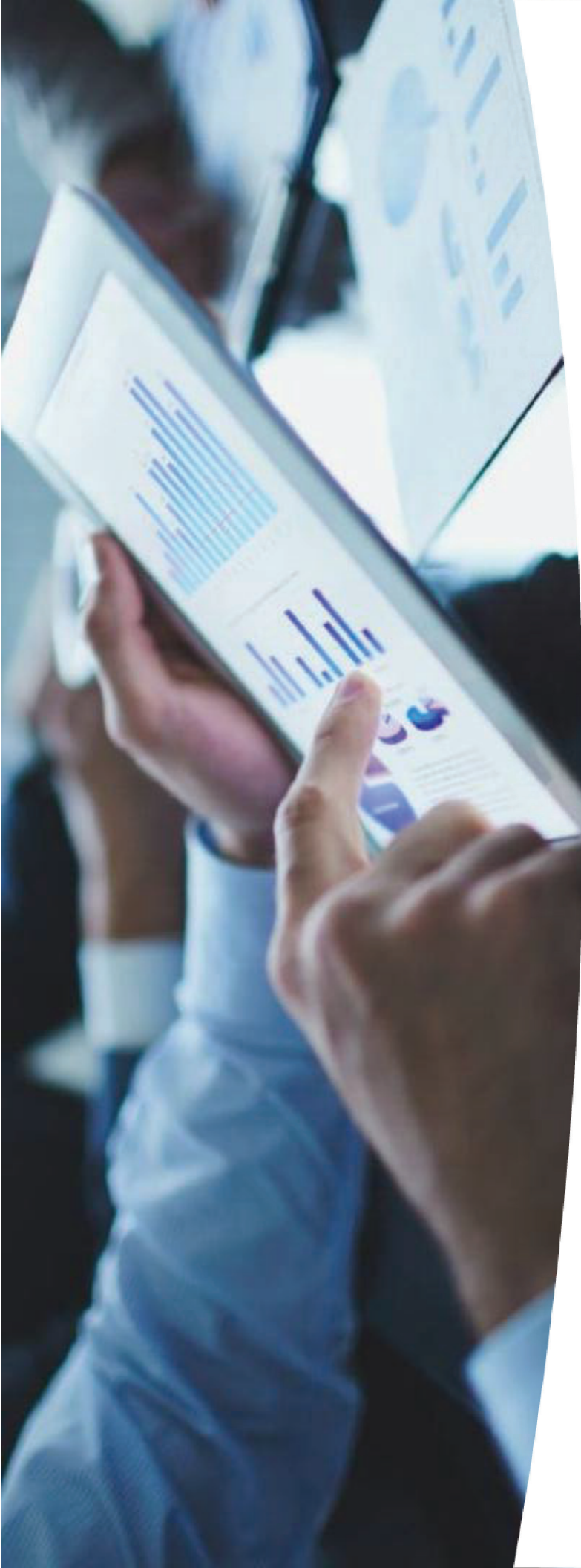
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Current Funds	Asset Class	1Y	3Y	5Y	10Y	Net Exp Ratio	Proposed Funds	Assets	1Y	3Y	5Y	10Y	Net Exp Ratio	Gross Exp Ratio
American Funds US Government MMkt R2	Money Market	2.56%	3.32%	2.47%	1.35%	1.39%	Vanguard Federal Money Market Investor	\$353,177.00	3.89%	4.66%	3.57%	2.31%	0.11%	0.11%
Nomura Diversified Income R ¹	Intermediate Core-Plus Bond	3.87%	4.44%	-0.10%	1.93%	0.92%	Baird Core Plus Bond Inst	\$165,971.00	4.09%	4.99%	0.68%	2.34%	0.30%	0.30%
Vanguard 500 Index Admiral	Large Blend	22.27%	20.56%	13.36%	15.46%	0.04%	Fidelity 500 Index	\$95,226.00	22.31%	20.60%	13.39%	15.49%	0.02%	0.02%
AMF Large Cap Equity AMF	Large Blend	18.08%	15.79%	12.11%	13.48%	1.89%	JPMorgan US Equity R6 ¹	\$434,411.00	14.19%	17.54%	11.77%	15.46%	0.44%	0.46%
Invesco Main Street A	Large Blend	14.85%	16.92%	10.47%	12.69%	0.79%	JPMorgan US Equity R6 ¹	\$402,313.00	14.19%	17.54%	11.77%	15.46%	0.44%	0.46%
T. Rowe Price U.S. Equity Research Adv	Large Blend	22.02%	20.78%	13.51%	15.66%	0.83%	JPMorgan US Equity R6 ¹	\$163,463.00	14.19%	17.54%	11.77%	15.46%	0.44%	0.46%
Vanguard Total Stock Mkt Idx Adm	Large Blend	23.15%	20.41%	12.23%	15.03%	0.04%	Fidelity 500 Index	\$199,470.00	22.31%	20.60%	13.39%	15.49%	0.02%	0.02%
Columbia Select Mid Cap Value A	Mid-Cap Value	36.76%	18.70%	12.02%	12.10%	1.13%	MFS Mid Cap Value R6 ¹	\$85,832.00	19.57%	13.47%	9.27%	10.86%	0.61%	0.62%
Vanguard Mid Cap Growth Inv	Mid-Cap Growth	9.56%	13.05%	3.62%	10.95%	0.33%	JPMorgan Mid Cap Growth R6 ¹	\$55,403.00	12.54%	14.00%	4.94%	13.91%	0.65%	0.71%
Victory Mid-Cap Core Growth A	Mid-Cap Growth	27.63%	17.27%	8.35%	11.32%	1.28%	JPMorgan Mid Cap Growth R6 ¹	\$83,980.00	12.54%	14.00%	4.94%	13.91%	0.65%	0.71%
Franklin Small Cap Value R ¹	Small Value	31.67%	15.41%	8.54%	10.35%	1.22%	DFA US Targeted Value I ¹	\$171,461.00	32.49%	17.05%	11.45%	12.27%	0.29%	0.30%
Nomura International Core Equity A ¹	Foreign Large Blend	12.60%	13.95%	6.95%	8.06%	1.02%	MFS Intl Diversification R6 ¹	\$51,631.00	18.52%	15.44%	7.29%	10.00%	0.73%	0.75%
Vanguard International Core Stock Adm	Foreign Large Blend	31.56%	22.48%	12.34%	-	0.38%	MFS Intl Diversification R6 ¹	\$90,754.00	18.52%	15.44%	7.29%	10.00%	0.73%	0.75%
BlackRock Emerging Mkts Inv A ¹	Diversified Emerging Mkts	54.37%	20.61%	4.92%	10.71%	1.12%	American Funds New World R-6	\$105,651.00	29.73%	18.51%	6.82%	11.36%	0.57%	0.57%
Nomura Natural Resources R ¹	Natural Resources	35.65%	15.08%	13.30%	6.30%	1.22%	Vanguard Materials Index Admiral	\$18,990.00	19.28%	9.71%	6.88%	10.34%	0.09%	0.09%
BlackRock Natural Resources A	Natural Resources	26.54%	11.72%	10.60%	8.78%	1.16%	Vanguard Materials Index Admiral	\$43,297.00	19.28%	9.71%	6.88%	10.34%	0.09%	0.09%
BlackRock High Equity Income Investor A ¹	Derivative Income	19.67%	12.84%	9.31%	10.00%	1.10%	Baird Core Plus Bond Inst	\$104,392.00	4.09%	4.99%	0.68%	2.34%	0.30%	0.30%
T. Rowe Price Retirement 2015 R	Target-Date 2015	11.73%	10.34%	4.63%	6.82%	0.99%	T. Rowe Price Retirement Blend 2015 Trust-A ¹	\$6,782.00	13.01%	11.37%	5.63%	-	0.23%	0.21%
T. Rowe Price Retirement 2020 R	Target-Date 2020	12.32%	10.73%	4.84%	7.45%	1.01%	T. Rowe Price Retirement Blend 2020 Trust-A ¹	\$25,771.00	13.57%	11.76%	5.88%	-	0.23%	0.21%
T. Rowe Price Retirement 2025 R	Target-Date 2025	12.95%	11.29%	5.12%	8.15%	1.03%	T. Rowe Price Retirement Blend 2025 Trust-A ¹	\$130,326.00	14.34%	12.37%	6.24%	-	0.23%	0.21%
T. Rowe Price Retirement 2030 R	Target-Date 2030	15.41%	13.13%	6.34%	9.59%	0.55%	T. Rowe Price Retirement Blend 2030 Trust-A ¹	\$10,568.00	16.36%	13.81%	7.07%	-	0.23%	0.21%
T. Rowe Price Retirement 2035 R	Target-Date 2035	17.32%	14.17%	6.74%	9.98%	1.08%	T. Rowe Price Retirement Blend 2035 Trust-A ¹	\$234,607.00	19.03%	15.54%	8.17%	-	0.23%	0.21%
T. Rowe Price Retirement 2040 R	Target-Date 2040	19.25%	15.51%	7.50%	10.76%	1.09%	T. Rowe Price Retirement Blend 2040 Trust-A ¹	\$62,976.00	21.20%	16.99%	9.11%	-	0.23%	0.21%
T. Rowe Price Retirement 2045 R	Target-Date 2045	20.80%	16.48%	8.13%	11.27%	1.10%	T. Rowe Price Retirement Blend 2045 Trust-A ¹	\$47.00	22.86%	18.07%	9.83%	-	0.23%	0.21%
T. Rowe Price Retirement 2050 R	Target-Date 2050	21.31%	16.81%	8.35%	11.39%	1.12%	T. Rowe Price Retirement Blend 2050 Trust-A ¹	\$306,534.00	23.35%	18.39%	10.03%	-	0.23%	0.21%
		-	-	-	-	-	T. Rowe Price Retirement Blend 2005 Trust-A ¹		11.66%	10.47%	5.09%	-	0.23%	0.21%
		-	-	-	-	-	T. Rowe Price Retirement Blend 2010 Trust-A ¹		12.38%	10.96%	5.38%	-	0.23%	0.21%
		-	-	-	-	-	Fidelity Mid Cap Index		21.63%	16.51%	8.50%	12.00%	0.02%	0.02%

Plan Sponsor & Financial Professional Use Only, Not For Use With Plan Participants.

Current Funds			Proposed Funds			Assets			Net Exp Ratio			
Asset Class	1Y	3Y	5Y	10Y	Gross Exp Ratio	Asset Class	1Y	3Y	5Y	10Y	Net Exp Ratio	Gross Exp Ratio
	-	-	-	-	-	Fidelity Small Cap Index	40.91%	18.74%	7.10%	11.75%	0.02%	0.02%
	-	-	-	-	-	Fidelity Total International Index	27.32%	18.81%	8.73%	9.87%	0.06%	0.06%
	-	-	-	-	-	T. Rowe Price Retirement Blend 2055 Trust-A ¹	23.63%	18.55%	10.08%	-	0.23%	0.21%
	-	-	-	-	-	T. Rowe Price Retirement Blend 2060 Trust-A ¹	23.65%	18.54%	10.10%	-	0.23%	0.21%
	-	-	-	-	-	T. Rowe Price Retirement Blend 2065 Trust-A ¹	23.61%	18.53%	10.14%	-	0.23%	0.21%
	-	-	-	-	-	T. Rowe Price Retirement Blend 2070 Trust A ¹	-	-	-	-	0.23%	0.21%
	-	-	-	-	-	BlackRock High Yield K ¹	6.57%	9.29%	4.69%	6.15%	0.47%	0.48%
	-	-	-	-	-	Fixed Account	-	-	-	-	0.00%	0.00%
	-	-	-	-	-	Principal Real Estate Securities Inst ¹	12.13%	9.35%	3.68%	6.12%	0.86%	0.90%
	-	-	-	-	-	Guardian Explorer Adm	30.75%	15.07%	6.20%	13.40%	0.28%	0.28%
	-	-	-	-	-	Guardian Windsor II Admiral	19.37%	16.48%	10.54%	13.08%	0.24%	0.24%
	-	-	-	-	-						0.28%	0.28%
Average Expense Ratio: 0.95%												
Asset Fee: \$6,126.29												
Weighted Expense Ratio: 1.06%												
Investment Cost: \$35,942.81												
Weighted Revenue Collected (%): 0.00%												
Revenue Collected (\$): \$0.00												
Asset Based Expense Total: 0.18%												
Billable Expense Total: \$0.00												
Summary												
Weighted 5 Year Return: 9.17%												
Est. Net Plan Fees (\$): \$42,069.09												
Est. Net Plan Fees (%): 1.24%												
Average Expense Ratio: 0.28%												
Asset Fee: \$12,592.92												
Weighted Expense Ratio: 0.32%												
Investment Cost: \$11,058.63												
Weighted Revenue Collected (%): 0.00%												
Revenue Collected (\$): \$0.00												
Asset Based Expense Total: 0.37%												
Summary												
Recordkeeping Cost 0.05%												
Weighted 5 Year Return: 9.24%												
Advisor Compensation 0.32%												
Est. Net Plan Fees (\$): \$23,651.56												
Est. Net Plan Fees (%): 0.69%												
Billable Expense Total: \$0.00												
Est. Savings (\$): \$18,417.53												
Est. Savings (%): 0.54%												

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Plan Transition Timeline

Conversion timeline for:

Key Largo Wastewater Treatment District 457 Plan

Equitable's onboarding specialist coordinates the efforts of your plan implementation team.

Working closely together, they help ensure a smooth onboarding process as outlined below.



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Phase 1	Phase 2	Phase 3	Phase 4
Plan review	System implementation	Participant enrollment	Transfer of funds from current recordkeeper
- o Submit paperwork to Equitable by 09/04/2026 - o Introduction and plan transition call - o Plan design call - o Sign adoption agreement - o Board resolution	- o Equitable system setup - o Web demo of online tools - o Set first payroll date - o Process first payroll (November 2026) - o Transition to Equitable relationship plan account manager (RPAM)	- o Provide census file - o Equitable provides enrollment materials - o Enrollment with Steven Leatherman and Jim Davis	- o Termination letter to Prior Recordkeeper by 09/04/2026 - o Develop & deliver blackout notice - o Transfer of assets expected by 11/06/2026



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For Use with Plan Sponsors Only. Not for Use with or Distribution to Current or Future Plan Participants.

Your implementation team



David Jandke
Onboarding specialist

- Provides seamless coordination for plan conversion to our platform.
- Leads activities for the implementation team.
- Communicates status to plan sponsor during each step of the process.
- Ensures all participants are enrolled prior to asset transfer and provides confirmations.



Steven Leatherman
Financial professional

- Assists with coordination of plan conversion to our platform.
- Serves as a local resource.
- Coordinates pre-/post-sales activities.
- Provides financial planning resources.
- Leads employee enrollment and education activities.



Account manager

- Serves as single point of contact
- Coordinates client service teams to meet daily expectations and needs.
- Ensures 24-hour response time on contributions and distribution processing.
- Interacts with U.S.-based customer service center in Syracuse, NY.



Jim Davis
Plan consultant

- Works closely with you on plan sponsor needs and ongoing support.
- Assists with developing programs to increase employee engagement, plan participation.
- Assists your financial professional in providing a customized annual plan health review.

Why Equitable?

Experience, Proven Results, & Technology

More than

6 decades
of experience

More than

1m
participants

Ranked Top 5
Gov't 457 Plans

\$42b
in AUM

A track record of client
satisfaction

96% **satisfaction**
among clients

#1

in K-12 market for **participants** serving **804,708**
in K-12 market for **annual contributions** of **\$1.7 billion**
in K-12 market for **assets** with **\$31 billion**



Q&A
Thank you

Important information

Important note: Equitable believes that education is a key step toward addressing your financial goals, and we've designed this material to serve simply as an informational and educational resource. Accordingly, this brochure does not offer or constitute investment advice, and makes no direct or indirect recommendation of any particular product or of the appropriateness of any particular investment-related option. Your needs, goals and circumstances are unique, and they require the individualized attention of your financial professional.

Since 403(b)/457(b) plans are tax-deferred, annuities used to fund 403(b)/457(b) plans do not offer any extra benefits. If you are buying an annuity to fund a 403(b)/457(b) plan, you should do so for its features and benefits — and the annuity's costs and risks — compare to other options available through your 403(b)/457(b) plan. Amounts withdrawn may be subject to ordinary income taxes and a withdrawal charge. If amounts are rolled over from another eligible retirement plan, that is not a governmental 403(b)/457(b) plan, then these amounts may be subject to an additional 10% federal income tax penalty if you later take a distribution before age 59½. Other taxes may also apply. Consult your tax advisor if you have any questions.

The Equitable Retirement VisionSM defined contribution program consists of a custodial account offered through Benefit Trust Company, within which plan participants' chosen mutual fund shares are held, as well as a group fixed annuity contract (generic form number 2016FA-MFRev, 2016FA-MF403b) issued by Equitable Financial Life Insurance Company ("Equitable Financial"). Mutual funds made available through the program are distributed by Equitable Distributors, LLC ("Equitable Distributors"). Equitable Financial and Equitable Distributors are located at 1290 Avenue of the Americas, NY, NY 10104, (212) 314-4600. Equitable Financial is solely responsible for meeting the obligations of the group fixed annuity contract. Offered by affiliated and unaffiliated entities, the program is the result of various strategic partnerships, including one between Equitable Distributors, LLC and PlanConnect, LLC. The Equitable Retirement Plan ServicesSM platform includes recordkeeping, trading and custodial services to plan sponsors for the program. Benefit Trust Company serves as custodian of mutual funds selected by plan participants. PlanConnect, LLC serves as the platform's record-keeper.

Equitable Retirement Plan ServicesSM and Equitable Retirement VisionSM are service marks of the contractual arrangements between affiliated and/or unaffiliated entities within the platform; PlanConnect® is a registered dservice mark of PlanConnect, LLC (100 Madison Street, Syracuse, NY 13202, (800) 923-6669). Equitable Financial, Equitable Distributors and PlanConnect, LLC are separate, but affiliated companies. Benefit Trust Company is a separate and unaffiliated company. The investments in this program are subject to investment risks, including possible loss of the principal invested. They are not insured by the Federal Deposit Insurance Corporation nor are they deposits to, obligations of, or guaranteed by any bank.

Equitable is the brand name of the retirement and protection subsidiaries of Equitable Holdings, Inc., including Equitable Financial Life Insurance Company (NY, NY); Equitable Financial Life Insurance Company of America, an AZ stock company with main administrative headquarters in Jersey City, NJ; and Equitable Distributors, LLC. Equitable Advisors is the brand nam of Equitable Advisors, LLC

Variable Annuities: Are Not FDIC Insured • Are Not Insured by Any Federal Government Agency • Are Not Guaranteed by Any Bank or Savings Association • May Go Down in Value

Equitable Financial Life Insurance Company (NY, NY)

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